

Just for Women is an obstetrics and gynecological practice located in Memphis, TN. Founded by Dr. Riad Homsi in 2009, the practice is affiliated with Methodist Hospital at Germantown, Baptist Memorial Hospital and Baptist Memorial at Memphis.



"eClinicalWorks® has made a tremendous difference in my practice; the system is easy to use for both me and my office staff. Ero Health has been great to work with and are extremely responsive – most times responding and addressing issues the same day."

- Dr. Riad Homsi

The Situation

As medical professionals struggle to streamline and organize medical information in the digital age while maintaining patient privacy, Electronic Medical Records (EMR) or Electronic Health Records (EHR) are becoming integral in the operation of a successful, modern medical practice.

The U.S. Department of Health & Human Services introduced financial incentive programs for the Meaningful Use of certified EMR/ EHR technology to achieve health and efficiency goals. In addition to benefits such as error reduction, increased availability of records and data, and e-prescribing/refill automation, physicians could receive financial compensation for utilizing certified electronic medical records technology.

The Client's Need

While there are obvious benefits to implementing EMR technology, the process can be daunting when taken on in addition to managing a successful medical practice and full patient load. Dr. Homsi became aware of the stimulus funds available for achieving Meaningful Use but required assistance implementing the system in his practice. Seeing a percentage of Medicaid patients, Dr. Homsi was eager to learn more about achieving Meaningful Use.

How Ero Health Helped

Ero Health assisted Just for Women in implementing eClinicalWorks, a certified, award-winning EMR system that saves money, improves efficiency and enhances security while facilitating the best patient care possible. As the leading reseller of eClinicalWorks EMR and Practice Management systems, Ero Health has a 99% success rating in eClinicalWorks implementations as compared to the 27% industry-wide success rating.

Ero Health provided technical services to install and setup eClinicalWorks, and provided the initial onsite training to help Dr. Homsi and his staff get the most out of their EHR. By assisting Just for Women in implementing eClinicalWorks, Ero Health streamlined the process, making the transition to EMR smooth and manageable for the doctor and his staff. In doing so, Ero Health allowed the practice to become more efficient and profitable. After go-live, Ero Health provided the ongoing support and specific online sessions to help answer questions regarding Meaningful Use.

With extensive reporting capabilities and custom dashboards, the eClinicalWorks EMR system provided a framework for proper collection and reporting of data for the achievement of Meaningful Use. Ero Health was able to assist Just for Women in identifying their needs as a practice and meeting them.

About Ero Health

Ero Health is the largest eClinicalWorks partner in North America that provides a full suite of digital health services to healthcare systems, clinics and physician practices. We can help you gain greater visibility to patient data, reduce overhead costs and improve patient and staff satisfaction by providing the most complete solution for optimizing your eClinicalWorks investment. Choose Ero Health and we will pick you up wherever you are on your eClinicalWorks journey and navigate you to achieve success.

Results

eClinicalWorks' dashboard allowed Just for Women to clearly identify their gaps in achieving Meaningful Use. The Ero Health team was able to guide the practice through the process in addressing these gaps allowing them to successfully demonstrate Meaningful Use of eClinicalWorks. The system and its extensive customizations for the practice ensure that the practice will continue to demonstrate, document and meet the criteria and core objectives for the Medicaid EHR Incentive Program while reporting on the clinical quality measures required.

The practice qualified for the federal stimulus funds associated with the Meaningful Use incentive programs, receiving \$16,500.





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